7M Tours
Christopher Ellis
1415 McCoy Road, Orlando, FL 32809
(407) 250-5800
(407) 271-1745
7mtours.com

7M Tours is a full-service Destination Management Company, efficiently providing complete travel services – Hotels, Travel Events, Transportation, Meals, Airlines, Cruises, City Tours & etc. The management strongly believes in delivering value-oriented services and building strong long-term business relationships.

In the process of creating a benchmark in the market, the company leaders not only focus personally on the clients’ needs, but also step in to deal with the vendors and suppliers for greater business volumes. The company is cultivated and skilled in conducting a wide variety of travel in U.S.A., Canada and worldwide.

7M Tours employs the most highly-skilled travel professionals between USA & India. Customized Group Tours and Incentive Groups are in the company’s predominant market list. 7M Tours has sister companies and affiliations with various ticketing and cruise line agencies to evidently offer unbeatable rates along with expedited quality services.

7M Tours is a proud member of IATA, IATAN, NTA, ABA and many such professional trade associations. Progressing toward fresh demands, the management has emerged with new markets like South America, with the success of 7M Tours.net. 7M Tours was proud to be awarded Multiple Travel Awards for Best DMC for the Americas.

How would you classify your business?
DMC, Inbound/Receptive Operator

Type of Business:
Customized, FIT, Group, Leisure, MICE

Types of Travel:
Leisure: Visiting Friends/Relatives
Leisure: Vacation/Holiday
Leisure: Special Events/Sports
Leisure: Other (Educational, Health Treatment, Religion)
Corporate: MICE

Average Size of Booking:
FIT - 1 to 9 pax
Groups – 10 to 49 pax
Groups – 50 to 99 pax
Groups – 100 to 249 pax
Groups – 250 to 499 pax

Percentage of business that is
Business-to-Business: 100%

Percentage of business that is
international inbound to the U.S.: 100%

Number of Annual USA Travelers Generated: 6,000 pax & up
Estimated Average Revenue per USA Traveler: USD $3,000 to $4,999
Number of Years conducting international inbound travel to the USA: 8
Two Highest Performing Quarters: Q3 Jul to Sep

Types of Products Purchased:
Accommodations
Entrance Tickets
Transportation
One-Day Tours
Shopping
Dining
Other

How are you working with hotels/suppliers?
Direct and API

Types of Packages Offered:
Cultural/Historical Tours
Custom Tours (Shopping, Sports, Luxury, Culinary)
Entertainment/Special Events
Study/Language Immersion Tours
Adventure/Outdoor Tours

USA Destinations Served:
Entire United States

Top 5 Markets Served:
India, Europe, Middle East

Languages Offered:
As necessary depending on source market

What is Trending in 2020?
A break from the regular itineraries

What are you looking for at the 2020 Summit?
More product

NOTES: