



Dream Vacation Builders

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Dream Vacation Builders® is a Receptive Operator located in California, focused mainly on the Latino Market. We proudly offer a wide variety of dynamic attraction packages that include lodging + attractions + transfers + meals, with a personal welcome touch, offering our mutual clients innovative ideas and proposals on trips in Southern and Northern California, Hawaii, Las Vegas and New York.

We offer private transfers with meet & greet from Los Angeles International Airport (LAX), John Wayne Airport, Long Beach Airport (LGB), Ontario Airport (ONT), including San Diego International Airport (SAN) and Tijuana CBX, San Francisco International Airport (SFO), Oakland Airport (OAK) and San Jose Airport (SJC).

Dream Vacation Builders® offers services in Spanish in Southern and Northern California and the best of the best, a customer satisfaction guarantee with a motto " We are not happy, if the client does not leave happy. " These are true vacations that we offer and where our customers' vacation dreams come true, while allowing us to work for them and take care of the smallest details, thanks to our 100% personalized service in Spanish and to our staff with more than 20 years of experience.

In the tourism industry, our company has been recognized by important organizations such as Los Angeles Tourism and Convention Board, Anaheim Orange County Convention and Visitors Bureau, Visit California, San Diego Convention & Visitors Bureau, San Francisco Travel Association and Hawaii Convention & Visitor Bureau .

Just ask, choose and Leave the Rest in our Hands!

How would you classify your business?

Inbound/Receptive Operator

Type of Business:

FIT, Group, Leisure

Types of Travel:

Leisure: Vacation/Holiday

Leisure: Special Events/Sports

Average Size of Booking:

FIT - 1 to 9 pax

Groups – 10 to 49 pax

Groups – 50 to 99 pax

Groups – 100 to 249 pax

Percentage of business that is

Business-to-Business: 100%

Annual Sales Revenue:

2,000,000-3,000,000

Percentage of business that is

international inbound to the U.S.:

100%

Number of Annual USA Travelers Generated:

6,000 pax & up

Estimated Average Revenue per USA Traveler:

USD \$1,000 to \$2,999

Number of Years conducting international inbound travel to the USA: 22

Two Highest Performing Quarters:

Q3 Jul to Sep, Q4 Oct to Dec

Types of Products Purchased:

Accommodations

Entrance Tickets

Transportation

One-Day Tours

Shopping

Dining

How are you working with hotels/suppliers?

Hotel Beds, Hotel DO, Expedia

Types of Packages Offered:

Cultural/Historical Tours

Custom Tours (Shopping, Sports, Luxury, Culinary)

Entertainment/Special Events

Adventure/Outdoor Tours

USA Destinations Served:

Pacific (Alaska, California, Hawaii, Oregon, Washington)

Top 5 Markets Served:

Anaheim, Hawaii, San Diego, San Francisco, Las Vegas

Languages Offered:

Spanish, English

What is Trending in 2020?

Our Hawaii Packages

What are you looking for at the 2020 Summit?

Partnership, Exposure

NOTES: