New World Travel, Inc
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We are a receptive tour operator with offices in New York (Headquarter), Miami and Los Angeles.
We have a wide range of products and work with thousands of suppliers in the US.
FIT and Group business.
Being in the business for over 40 years.
Our main market is Europe with Germany being the number #1

How would you classify your business?
Inbound/Receptive Operator

Type of Business:
Customized, FIT, Group, Leisure, MICE

Types of Travel:
Leisure: Visiting Friends/Relatives
Leisure: Vacation/Holiday
Leisure: Special Events/Sports
Corporate: MICE
Corporate: Transient

Average Size of Booking:
FIT - 1 to 9 pax
Groups – 10 to 49 pax
Groups – 50 to 99 pax
Groups – 100 to 249 pax
Groups – 250 to 499 pax
Groups – 500 pax & up

Percentage of business that is Business-to-Business: 90%
Annual Sales Revenue: 60

Percentage of business that is international inbound to the U.S.: 100%

Number of Annual USA Travelers Generated: 6,000 pax & up
Estimated Average Revenue per USA Traveler: USD $1,000 to $2,999
Number of Years conducting international inbound travel to the USA: 40
Two Highest Performing Quarters:
Q1 Jan to Mar, Q3 Jul to Sep

Types of Products Purchased:
Accommodations
Entrance Tickets
Transportation
One-Day Tours

How are you working with hotels/suppliers?
Static agreements & Group contracts

Types of Packages Offered:
Cultural/Historical Tours
Custom Tours (Shopping, Sports, Luxury, Culinary)
Adventure/Outdoor Tours

USA Destinations Served:
Entire United States

Top 5 Markets Served:
Germany, Switzerland, Austria, France and UK

Languages Offered:
English, Spanish, German, Portuguese

What is Trending in 2020?
Customized tours

What are you looking for at the 2020 Summit?
To meet new and old partners to continue establishing great relationships

NOTES: