



TeamAmerica, Inc

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Over the years, we have refined our expertise in receptive travel, offering an extensive program of products showcasing quality accommodations & land services from Canada to South America. With over 900 global accounts in over 65 countries we offer last minute availability at competitive prices featuring the best in urban cities, majestic natural wonders, cultural events, small-town charm, culinary flavors, sandy beaches, historic sites and engaging performances. Our offices in New York and Miami Beach also serve as an exclusive concierge away-from-home for our travelers, 7 days a week. Together with our extensive network of suppliers, our team is focused on providing effortless travel experiences. Our dedication to customer service inspired an extended family of sales staff who are located around the world.

How would you classify your business?

Inbound/Receptive Operator

Type of Business:

Customized, FIT, Group, Leisure, MICE, Scheduled

Types of Travel:

Leisure: Visiting Friends/Relatives
 Leisure: Vacation/Holiday
 Leisure: Special Events/Sports
 Leisure: Other (Educational, Health Treatment, Religion)
 Corporate: MICE
 Corporate: Transient

Average Size of Booking:

FIT - 1 to 9 pax
 Groups - 10 to 49 pax
 Groups - 50 to 99 pax

Percentage of business that is Business-to-Business: 100%

Percentage of business that is international inbound to the U.S.: 100%

Number of Annual USA Travelers Generated:

6,000 pax & up

Estimated Average Revenue per USA Traveler:

USD \$1,000 to \$2,999

Number of Years conducting international inbound travel to the USA: 22

Two Highest Performing Quarters: Q2 Apr to Jun, Q3 Jul to Sep

Types of Products Purchased:

Accommodations
 Entrance Tickets
 Transportation
 One-Day Tours
 Shopping
 Dining

How are you working with hotels/suppliers?

Group rates, Static, Connectivity

Types of Packages Offered:

Cultural/Historical Tours
 Custom Tours (Shopping, Sports, Luxury, Culinary)
 Entertainment/Special Events

USA Destinations Served:

Entire United States

Top 5 Markets Served:

Italy, Spain, Germany, Middle East, UK

Languages Offered:

Italian, Spanish, German. Portuguese, etc.

NOTES: