

Travalco USA, Inc.



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Travalco - as an established and proven full-range Inbound Tour Operator and Destination Management Corporation - offers a fine-tuned collection of travel products, programs and services across North America and the Caribbean exclusively to a worldwide clientele of B2B customers. Not only have we cultivated a notable expertise since our founding in 1985, we also continually adapt and evolve our product in order to meet the current requirements from the FIT leisure and group travel marketplaces.

A motivated and talented team of professionals delivers on a daily basis the highly relevant services and products for travelers to North America that form the base of the successful programs for our partners. By building and expanding relations thru close interactions with our clients, we have become a trustworthy preferred partner of category-leading international tour operators and wholesalers.

How would you classify your business?

DMC, Inbound/Receptive Operator

Type of Business:

Customized, FIT, Group, Leisure, MICE, Scheduled

Types of Travel:

Leisure: Vacation/Holiday
 Leisure: Special Events/Sports
 Leisure: Other (Educational, Health Treatment, Religion)
 Corporate: MICE

Average Size of Booking:

FIT - 1 to 9 pax
 Groups - 10 to 49 pax
 Groups - 50 to 99 pax
 Groups - 100 to 249 pax

Percentage of business that is Business-to-Business:

100%

Number of Annual USA Travelers Generated:

6,000 pax & up

Estimated Average Revenue per USA Traveler:

USD \$999 & Below
 USD \$1,000 to \$2,999

Number of Years conducting international inbound travel to the USA:

35

Types of Products Purchased:

Accommodations
 Entrance Tickets
 Transportation
 One-Day Tours
 Shopping
 Dining
 Other

Types of Packages Offered:

Cultural/Historical Tours
 Custom Tours (Shopping, Sports, Luxury, Culinary)
 Entertainment/Special Events
 Adventure/Outdoor Tours

USA Destinations Served:

Entire United States

NOTES: