

Travel Architects

travel Architects
incoming tour operator ltd.

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Travel Architects is a B2B receptive operator that specializes in tailor-made ad hoc leisure groups and private series in USA and Canada. We work hands on with our clients in a very personal way, to design and improve long touring itineraries, making it cost effective for the clients to run private tours. While we work primarily with the Latin American markets we are also working with Israeli tour operators and expanding into other markets as well.

How would you classify your business?

Inbound/Receptive Operator

Type of Business:

Customized, Group, Scheduled

Types of Travel:

Leisure: Visiting Friends/Relatives

Leisure: Vacation/Holiday

Leisure: Special Events/Sports

Leisure: Other (Educational, Health Treatment, Religion)

Average Size of Booking:

Groups – 10 to 49 pax

Percentage of business that is Business-to-Business:

100%

Annual Sales Revenue:

2,000,000

Percentage of business that is international inbound to the U.S.:

90%

Number of Annual USA Travelers Generated:

1,000 to 2,499 pax

Estimated Average Revenue per USA Traveler:

USD \$3,000 to \$4,999

Number of Years conducting international inbound travel to the USA:

3 years

Two Highest Performing Quarters:

Q2 Apr to Jun, Q3 Jul to Sep

Types of Products Purchased:

Accommodations

Transportation

Dining

How are you working with hotels/suppliers?

We work directly with our hotel and supplier partners

Types of Packages Offered:

Custom Tours (Shopping, Sports, Luxury, Culinary)

USA Destinations Served:

Entire United States

Top 5 Markets Served:

Argentina, Brazil, USA, Israel, Uruguay

Languages Offered:

English, Spanish, Portuguese, Hebrew

What is Trending in 2020?

New England and the South East

What are you looking for at the 2020 Summit?

The opportunity to get to meet new suppliers who can help our business to grow

NOTES: