

INBOUND OPERATOR PROFILE

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Organization description:

AlliedTPro has been a prominent leader in the U.S. inbound market for more than 60 years and has served more than 600 of the most successful tour and travel providers all around the world. AlliedTPro offers top-notch customer service throughout all distinct product lines, including FIT, VIP concierge/custom FIT, self-drive tours, escorted coach tours, group travel, meetings and incentives, thematic and experiential travel and corporate travel.

Business classification:

Wholesaler Inbound/Receptive Tour Operator Bed Bank DMC

Type of travelers (check all that apply):

Group (Average size of group: _____) Leisure Scheduled
 Customized Corporate MICE
 FIT Students

Percentage of business that is:

XX B2B - Business-to-Business
_____ B2C - Business-to-Consumer
_____ Other:

Percentage of business that is international inbound to the U.S.: 90

Estimated number of room nights for 2022: _____

Percentage of tour/hotel types utilized by your travelers:

Budget/Economy Standard/Moderate First Class/Superior Luxury/Deluxe

Number of years conducting international inbound travel to the U.S.: 60

Percentage of travelers during:

20 Winter 30 Spring 30 Summer 20 Fall

Product and package overview: types of products purchased:

- Accommodations
- Airfare
- Dining
- Entrance Tickets
- One-Day Tours
- Shopping
- Transportation
- Other: _____

How do you contract with hotels/suppliers:

- Group Rates
- Static Rates
- Connectivity
- Other: Group Rates

Types of packages offered:

- Cruise Holidays
- Cultural/Historical Tours
- Custom Tours (Shopping, Sports, Luxury, Culinary)
- Entertainment/Special Events
- Medical/Wellness Travel
- National Parks
- Religious Travel
- Student/Language Immersion Tours
- Adventure/Outdoor Tours

U.S. destinations served:

- Entire United States
- PACIFIC (Alaska, California, Hawaii, Oregon, Washington)
- WEST (Colorado, Idaho, Montana, Nevada, North Dakota, South Dakota, Utah, Wyoming)
- SOUTHWEST (Arizona, New Mexico, Oklahoma, Texas)
- MIDWEST (Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Nebraska, Ohio, Wisconsin)
- SOUTHEAST (Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, Virginia, Washington, DC, West Virginia)
- NORTHEAST (Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont)
- USA TERRITORIES (American Samoa, Guam, Northern Mariana Islands, Puerto Rico, U.S. Virgin Islands)

Top markets served (countries of origination):

India, Europe, UK, Brazil, Argentina, Chile, Peru, Colombia, Australia, New Zealand, Southeast Asia, South Africa, Canada

What are you looking for from Suppliers/DMOs in 2022/2023:

Strategic partnership building with longterm growth goals.
Additional product in second and third tier destinations - starting with hotels.
Static Net rates and dynamic connectivity. Unique luxury properties (B&Bs, Small Inns, Glamping).
Bookable attractions with sensible payment options (payment at time of booking is not preferred for International Inbound).