

## INBOUND OPERATOR PROFILE

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Company name: Americascope Tour Services  
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### Organization description:

Americascope is a New York based destination management company and receptive tour operator/wholesaler specializing in incentive, ad hoc, professional and leisure travel group programs through the United States and Canada. We offer personalized service and custom-designed itineraries for groups of 20 or more.

### Business classification:

Wholesaler       Inbound/Receptive Tour Operator       Bed Bank       DMC

### Type of travelers (check all that apply):

Group (Average size of group: \_\_\_\_\_)       Leisure       Scheduled  
 Customized       Corporate       MICE  
 FIT       Students

### Percentage of business that is:

\_\_\_\_\_ B2B - Business-to-Business  
\_\_\_\_\_ B2C - Business-to-Consumer  
\_\_\_\_\_ Other:

Percentage of business that is international inbound to the U.S.: \_\_\_\_\_

Estimated number of room nights for 2022: \_\_\_\_\_

### Percentage of tour/hotel types utilized by your travelers:

Budget/Economy       Standard/Moderate       First Class/Superior       Luxury/Deluxe

Number of years conducting international inbound travel to the U.S.: 41

**Percentage of travelers during:**

\_\_\_\_\_ Winter    \_\_\_\_\_ Spring    \_\_\_\_\_ Summer    \_\_\_\_\_ Fall

**Product and package overview: types of products purchased:**

- |                                      |  |                                      |
|--------------------------------------|--|--------------------------------------|
| <input type="radio"/> Accommodations | <input type="radio"/> Entrance Tickets | <input type="radio"/> Transportation |
| <input type="radio"/> Airfare        | <input type="radio"/> One-Day Tours    | <input type="radio"/> Other: _____   |
| <input type="radio"/> Dining         | <input type="radio"/> Shopping         |                                      |

**How do you contract with hotels/suppliers:**

- Group Rates     Static Rates     Connectivity     Other: \_\_\_\_\_

**Types of packages offered:**

- |   |  |  |
|---|--|--|
| <input type="radio"/> Cruise Holidays                                   | <input type="radio"/> Entertainment/Special Events | <input type="radio"/> Student/Language Immersion Tours |
| <input type="radio"/> Cultural/Historical Tours                         | <input type="radio"/> Medical/Wellness Travel      | <input type="radio"/> Adventure/Outdoor Tours          |
| <input type="radio"/> Custom Tours (Shopping, Sports, Luxury, Culinary) | <input type="radio"/> National Parks               |  |
|   | <input type="radio"/> Religious Travel             |  |

**U.S. destinations served:**

- Entire United States
- PACIFIC (Alaska, California, Hawaii, Oregon, Washington)
- WEST (Colorado, Idaho, Montana, Nevada, North Dakota, South Dakota, Utah, Wyoming)
- SOUTHWEST (Arizona, New Mexico, Oklahoma, Texas)
- MIDWEST (Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Nebraska, Ohio, Wisconsin)
- SOUTHEAST (Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, Virginia, Washington, DC, West Virginia)
- NORTHEAST (Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont)
- USA TERRITORIES (American Samoa, Guam, Northern Mariana Islands, Puerto Rico, U.S. Virgin Islands)

**Top markets served (countries of origination):**

France, Belgium, Switzerland, Germany, Italy, Great Britain, Martinique, Greece, Turkey

**What are you looking for from Suppliers/DMOs in 2022/2023:**