

## SELLER PROFILE

Name: Rafael Villanueva  
Company Name: Beyond Global Solutions  
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### What are you selling (product description)?

Tourism Marketing Consultant Services.

### What markets/visitor types can you accommodate:

- Group       FIT       Leisure       MICE       Students

### Services offered:

- |   |   |
|---|---|
| <input type="radio"/> Accommodations                                  | <input type="radio"/> Child Care/Programs               |
| <input type="radio"/> Convention/Meeting Venues                       | <input checked="" type="radio"/> Destination Management |
| <input type="radio"/> Financial Service/Foreign Currency Exchange     | <input type="radio"/> Food Service                      |
| <input type="radio"/> Multilingual Staff/Guides                       | <input type="radio"/> Package Tours                     |
| <input type="radio"/> Sightseeing                                     | <input type="radio"/> Ticketing Services                |
| <input type="radio"/> Transportation/Transfers/Chauffeured Limousines | <input type="radio"/> VIP/Special Services              |
| <input type="radio"/> Travel Insurance and Claims Service             | <input type="radio"/> Other: _____                      |
| <input type="radio"/> Worldwide Reservation System                    |   |

### Marketing aids offered:

- |   |   |
|---|---|
| <input type="radio"/> Advertising Aids                        | <input type="radio"/> Automated Reservation System      |
| <input type="radio"/> Consumer Brochures in Foreign Languages | <input type="radio"/> Familiarization Trips             |
| <input type="radio"/> Full Customized Itinerary Planning      | <input type="radio"/> International Sales Offices       |
| <input type="radio"/> Internet Communication Capabilities     | <input type="radio"/> Multiple U.S. Based Offices       |
| <input type="radio"/> Reference Manuals                       | <input type="radio"/> Special Trade Materials           |
| <input type="radio"/> USA/Group Discounts                     | <input type="radio"/> Visual Aids - Video/Slides/Photos |

### How do you contract with Inbound Operators:

- Group Rates       Static Rates       Connectivity       Other: \_\_\_\_\_

**Destinations in which services are offered:**

- Alabama
- Alaska
- American Samoa
- Arkansas
- Arizona
- California
- Colorado
- Connecticut
- Delaware
- District of Columbia
- Florida
- Georgia
- Guam
- Hawaii
- Idaho
- Illinois
- Indiana
- Iowa
- Kansas
- Kentucky
- Louisiana
- Maine
- Marianas Islands
- Maryland
- Massachusetts
- Michigan
- Minnesota
- Mississippi
- Missouri
- Montana
- Nebraska
- Nevada
- New Hampshire
- New Jersey
- New Mexico
- New York
- North Carolina
- North Dakota
- Ohio
- Oklahoma
- Oregon
- Pennsylvania
- Puerto Rico
- Rhode Island
- South Carolina
- South Dakota
- Tennessee
- Texas
- Utah
- Vermont
- Virgin Islands
- Virginia
- Washington
- West Virginia
- Wisconsin
- Wyoming