INBOUND OPERATOR PROFILE

Name: Elliot Calloway
Company name: Bonotel Exclusive Travel
Address: 3773 Howard Hughes Parkway, Suite 390N
City, State, Zip: Las Vegas, NV 89169
Phone number: 702.796.5454
Email address: elliot@bonotel.com
Company website: www.bonotel.com
Social links: https://www.instagram.com/bonotelexclusivetravel/
https://www.facebook.com/bonotelexclusivetravel
https://www.linkedin.com/company/bonotel-exclusive-travel

Bonotel Exclusive Travel is the leading inbound tour operator for luxury travel to North America. Since 1990, Bonotel Exclusive Travel has established itself as the renowned luxury specialist, offering exclusive deluxe hotels and resorts, upscale boutique properties, and unique one-of-a-kind experiences throughout the US to tour operators worldwide, with unparalleled service and a belief that we are only as strong as our partnerships. Bonotel has built a reputation for its variety and standard of product, as well as the high level of service offered to customers and suppliers alike.

Business classification:
- Wholesaler
- Inbound/Receptive Tour Operator
- Bed Bank
- DMC

Type of travelers (check all that apply):
- Group
  (Average size of group: ____)
- Customized
- Leisure
- Corporate
- FIT
- Scheduled
- MICE
- Students

Percentage of business that is:
100% B2B - Business-to-Business
____ B2C - Business-to-Consumer
Additional Programs Include Credit Card
Other: Additional Programs Include Credit Card

Percentage of business that is international inbound to the U.S.: 80%

Estimated number of room nights for 2022: TBD

Percentage of tour/hotel types utilized by your travelers:
- Budget/Economy
- Standard/Moderate
- First Class/Superior
- Luxury/Deluxe

Number of years conducting international inbound travel to the U.S.: 32
Percentage of travelers during:

- Winter
- Spring
- Summer
- Fall

Product and package overview: types of products purchased:

- Accommodations
- Airfare
- Dining
- Entrance Tickets
- One-Day Tours
- Shopping
- Transportation
- Other: ________________________

How do you contract with hotels/suppliers:

- Group Rates
- Static Rates
- Connectivity
- Other: ________________________

Types of packages offered:

- Cruise Holidays
- Cultural/Historical Tours
- Custom Tours (Shopping, Sports, Luxury, Culinary)
- Entertainment/Special Events
- Medical/Wellness Travel
- National Parks
- Religious Travel
- Student/Language Immersion Tours
- Adventure/Outdoor Tours

U.S. destinations served:

- Entire United States
- PACIFIC (Alaska, California, Hawaii, Oregon, Washington)
- WEST (Colorado, Idaho, Montana, Nevada, North Dakota, South Dakota, Utah, Wyoming)
- SOUTHWEST (Arizona, New Mexico, Oklahoma, Texas)
- MIDWEST (Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Nebraska, Ohio, Wisconsin)
- SOUTHEAST (Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, Virginia, Washington, DC, West Virginia)
- NORTHEAST (Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont)
- USA TERRITORIES (American Samoa, Guam, Northern Mariana Islands, Puerto Rico, U.S. Virgin Islands)

Top markets served (countries of origination):

- Entire World

What are you looking for from Suppliers/DMOs in 2022/2023:

- Accommodations
- Airfare
- Dining
- Entrance Tickets
- One-Day Tours
- Shopping
- Transportation
- Other: ________________________
- Cruise Holidays
- Cultural/Historical Tours
- Custom Tours (Shopping, Sports, Luxury, Culinary)
- Entertainment/Special Events
- Medical/Wellness Travel
- National Parks
- Religious Travel
- Student/Language Immersion Tours
- Adventure/Outdoor Tours

- Entire World

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