

## INBOUND OPERATOR PROFILE

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### Organization description:

Contact USA is a Destination Management Company established in Plantation, Florida in 2005. Contact USA has three departments: FIT – Individuals, Families, Small Groups Group – 10 or more people MICE – Meetings, Incentives Convention and Exhibitions Whether you are traveling for leisure or business, our team can meet your requirements, from flight tickets to your favorite sightseeing excursions. Stay in the best hotels and enjoy unique experiences. Contact USA is a team of 20 professionals working with travel agencies all over the world. We have a network of representatives and sales agents in France, Poland and Germany managing daily demands and ensuring local support.

### Business classification:

Wholesaler       Inbound/Receptive Tour Operator       Bed Bank       DMC

### Type of travelers (check all that apply):

Group (Average size of group: \_\_\_\_\_)       Leisure       Scheduled  
 Customized       Corporate       MICE  
 FIT       Students

### Percentage of business that is:

100% B2B - Business-to-Business  
\_\_\_\_\_ B2C - Business-to-Consumer  
\_\_\_\_\_ Other:

Percentage of business that is international inbound to the U.S.: 100%

Estimated number of room nights for 2022: 70000

### Percentage of tour/hotel types utilized by your travelers:

Budget/Economy       Standard/Moderate       First Class/Superior       Luxury/Deluxe

Number of years conducting international inbound travel to the U.S.: 17

**Percentage of travelers during:**

5 Winter 40 Spring 15 Summer 40 Fall

**Product and package overview: types of products purchased:**

- |                                      |  |   |
|--------------------------------------|--|---|
| <input type="radio"/> Accommodations | <input type="radio"/> Entrance Tickets | <input type="radio"/> Transportation        |
| <input type="radio"/> Airfare        | <input type="radio"/> One-Day Tours    | <input type="radio"/> Other: <u>Cruises</u> |
| <input type="radio"/> Dining         | <input type="radio"/> Shopping         |   |

**How do you contract with hotels/suppliers:**

- Group Rates  Static Rates  Connectivity  Other: Own reservation site

**Types of packages offered:**

- |   |  |  |
|---|--|--|
| <input type="radio"/> Cruise Holidays                                   | <input type="radio"/> Entertainment/Special Events | <input type="radio"/> Student/Language Immersion Tours |
| <input type="radio"/> Cultural/Historical Tours                         | <input type="radio"/> Medical/Wellness Travel      | <input type="radio"/> Adventure/Outdoor Tours          |
| <input type="radio"/> Custom Tours (Shopping, Sports, Luxury, Culinary) | <input type="radio"/> National Parks               |  |
|   | <input type="radio"/> Religious Travel             |  |

**U.S. destinations served:**

- Entire United States
- PACIFIC (Alaska, California, Hawaii, Oregon, Washington)
- WEST (Colorado, Idaho, Montana, Nevada, North Dakota, South Dakota, Utah, Wyoming)
- SOUTHWEST (Arizona, New Mexico, Oklahoma, Texas)
- MIDWEST (Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Nebraska, Ohio, Wisconsin)
- SOUTHEAST (Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, Virginia, Washington, DC, West Virginia)
- NORTHEAST (Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont)
- USA TERRITORIES (American Samoa, Guam, Northern Mariana Islands, Puerto Rico, U.S. Virgin Islands)

**Top markets served (countries of origination):**

USA, France, Germany, Belgium, Italy, New Zealand

**What are you looking for from Suppliers/DMOs in 2022/2023:**