

INBOUND OPERATOR PROFILE

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Organization description:

DETOURS provides public and private single-day tours as well as custom multi-day tours, all of which focus on unique itineraries managed by the most experienced guides in the business. DETOURS provides bucket list adventures in luxury SUVs and custom mini-coaches for all ages, abilities and interests. Tour destinations include Antelope Canyon, Horseshoe Bend, Sedona, Grand Canyon, Chanyon de Chelley, Monument Valley, Death Valley, Zion National Park and Bryce Canyon National Park and many more.

Business classification:

Wholesaler Inbound/Receptive Tour Operator Bed Bank DMC

Type of travelers (check all that apply):

Group (Average size of group: _____) Leisure Scheduled
 Customized Corporate MICE
 FIT Students

Percentage of business that is:

_____ B2B - Business-to-Business
_____ B2C - Business-to-Consumer
_____ Other:

Percentage of business that is international inbound to the U.S.: _____

Estimated number of room nights for 2022: _____

Percentage of tour/hotel types utilized by your travelers:

Budget/Economy Standard/Moderate First Class/Superior Luxury/Deluxe

Number of years conducting international inbound travel to the U.S.: _____

Percentage of travelers during:

_____ Winter _____ Spring _____ Summer _____ Fall

Product and package overview: types of products purchased:

- | | | |
|--------------------------------------|--|--------------------------------------|
| <input type="radio"/> Accommodations | <input type="radio"/> Entrance Tickets | <input type="radio"/> Transportation |
| <input type="radio"/> Airfare | <input type="radio"/> One-Day Tours | <input type="radio"/> Other: _____ |
| <input type="radio"/> Dining | <input type="radio"/> Shopping | |

How do you contract with hotels/suppliers:

- Group Rates Static Rates Connectivity Other: _____

Types of packages offered:

- | | | |
|---|--|--|
| <input type="radio"/> Cruise Holidays | <input type="radio"/> Entertainment/Special Events | <input type="radio"/> Student/Language Immersion Tours |
| <input type="radio"/> Cultural/Historical Tours | <input type="radio"/> Medical/Wellness Travel | <input type="radio"/> Adventure/Outdoor Tours |
| <input type="radio"/> Custom Tours (Shopping, Sports, Luxury, Culinary) | <input type="radio"/> National Parks | |
| | <input type="radio"/> Religious Travel | |

U.S. destinations served:

- Entire United States
- PACIFIC (Alaska, California, Hawaii, Oregon, Washington)
- WEST (Colorado, Idaho, Montana, Nevada, North Dakota, South Dakota, Utah, Wyoming)
- SOUTHWEST (Arizona, New Mexico, Oklahoma, Texas)
- MIDWEST (Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Nebraska, Ohio, Wisconsin)
- SOUTHEAST (Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, Virginia, Washington, DC, West Virginia)
- NORTHEAST (Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont)
- USA TERRITORIES (American Samoa, Guam, Northern Mariana Islands, Puerto Rico, U.S. Virgin Islands)

Top markets served (countries of origination):

United States, Mexico, Canada, South America, Europe, Australia, New Zealand, Asia

What are you looking for from Suppliers/DMOs in 2022/2023: