Name: Stephan Forget
Company name: Go West Tours
Address: 790 Eddy Street at Van Ness
City, State, Zip: San Francisco, CA 94109
Phone number: 415.837.0154
Email address: info@gowesttours.com
Company website: www.gowesttours.com
Social links:

Organization description:
Go West Tours started out of a passion for the American West and with the vision to share that passion with other people: avid explorers as well as more relaxed vacationers.
Our destination expertise grew throughout the years and now includes the United States and Canada.
We customize products for Leisure and Incentive Groups, as well as individual clientele (FITs). These are sold only through travel professionals, such as Travel Agencies and Tour Operators.
With 30 years of experience and offices in three continents, we are now one of the most recognized Destination Management Companies and Tour Operators for the North American destinations.

Business classification:
- Wholesaler
- Inbound/Receptive Tour Operator
- Bed Bank
- DMC

Type of travelers (check all that apply):
- Group
  (Average size of group: ______)
- Customized
- Leisure
- Corporate
- FIT
- Scheduled
- MICE
- Students

Percentage of business that is:
- 100% B2B - Business-to-Business
- ______ B2C - Business-to-Consumer
- ______ Other:

Percentage of business that is international inbound to the U.S.: 100%

Estimated number of room nights for 2022: 110,000

Percentage of tour/hotel types utilized by your travelers:
- Budget/Economy
- Standard/Moderate
- First Class/Superior
- Luxury/Deluxe

Number of years conducting international inbound travel to the U.S.: 30
Percentage of travelers during:

5____ Winter  25____ Spring  35____ Summer  35____ Fall

Product and package overview: types of products purchased:

- Accommodations
- Entrance Tickets
- Transportation
- Airfare
- One-Day Tours
- Other: ____________________________________
- Dining
- Shopping
- Other: ____________________________

How do you contract with hotels/suppliers:

- Group Rates
- Static Rates
- Connectivity
- Other: _______________________________

Types of packages offered:

- Cruise Holidays
- Entertainment/Special Events
- Student/Language Immersion Tours
- Cultural/Historical Tours
- Medical/Wellness Travel
- Adventure/Outdoor Tours
- Custom Tours (Shopping, Sports, Luxury, Culinary)
- National Parks
- Religious Travel
- Tier Pricing, best possible rates, excellent client customer satisfaction, some understanding of international inbound business/needs.
- One-Day Tours
- Western & Central Europe, Latin America, Australia, New Zealand

U.S. destinations served:

- Entire United States
- PACIFIC (Alaska, California, Hawaii, Oregon, Washington)
- WEST (Colorado, Idaho, Montana, Nevada, North Dakota, South Dakota, Utah, Wyoming)
- SOUTHWEST (Arizona, New Mexico, Oklahoma, Texas)
- MIDWEST (Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Nebraska, Ohio, Wisconsin)
- SOUTHEAST (Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, Virginia, Washington, DC, West Virginia)
- NORTHEAST (Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont)
- USA TERRITORIES (American Samoa, Guam, Northern Mariana Islands, Puerto Rico, U.S. Virgin Islands)

Top markets served (countries of origination):

Western & Central Europe, Latin America, Australia, New Zealand

What are you looking for from Suppliers/DMOs in 2022/2023:

Tier Pricing, best possible rates, excellent client customer satisfaction, some understanding of international inbound business/needs.