

## SELLER PROFILE

Name: Jim Deliman

Company Name: Group Travel Odyssey

Address: 603 South Main Street #110

City, State, Zip : Winter Garden, FL 34787

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### What are you selling (product description)?

Group Travel Odyssey (GTO) is a chaos mitigation tool that consolidates human resources, marketing, sales, tour operations, tour accounting, supplier management, and on the road management in one convenient, easy-to-use package. Improve your team's efficiency with continuously updated supplier information and pricing at your fingertips.

GTO isn't just software. We are a community working together to solve the pain points of group travel.

As a member of our community, you'll contribute to the conversation about potential new features, process improvements, volume pricing discounts, and training opportunities.

### What markets/visitor types can you accommodate:

- Group
  FIT
  Leisure
  MICE
  Students

### Services offered:

- |   |   |
|---|---|
| <input type="radio"/> Accommodations                                  | <input type="radio"/> Child Care/Programs                     |
| <input type="radio"/> Convention/Meeting Venues                       | <input type="radio"/> Destination Management                  |
| <input type="radio"/> Financial Service/Foreign Currency Exchange     | <input type="radio"/> Food Service                            |
| <input type="radio"/> Multilingual Staff/Guides                       | <input type="radio"/> Package Tours                           |
| <input type="radio"/> Sightseeing                                     | <input type="radio"/> Ticketing Services                      |
| <input type="radio"/> Transportation/Transfers/Chauffeured Limousines | <input type="radio"/> VIP/Special Services                    |
| <input type="radio"/> Travel Insurance and Claims Service             | <input type="radio"/> Other: <u>Software &amp; Technology</u> |
| <input type="radio"/> Worldwide Reservation System                    |   |

### Marketing aids offered:

- |  |  |
|--|--|
| <input checked="" type="radio"/> Advertising Aids                    | <input checked="" type="radio"/> Automated Reservation System      |
| <input type="radio"/> Consumer Brochures in Foreign Languages        | <input type="radio"/> Familiarization Trips                        |
| <input checked="" type="radio"/> Full Customized Itinerary Planning  | <input type="radio"/> International Sales Offices                  |
| <input checked="" type="radio"/> Internet Communication Capabilities | <input type="radio"/> Multiple U.S. Based Offices                  |
| <input type="radio"/> Reference Manuals                              | <input type="radio"/> Special Trade Materials                      |
| <input type="radio"/> USA/Group Discounts                            | <input checked="" type="radio"/> Visual Aids - Video/Slides/Photos |

### How do you contract with Inbound Operators:

- Group Rates
  Static Rates
  Connectivity
  Other: Subscription Fee

**Destinations in which services are offered:**

- Alabama
- Alaska
- American Samoa
- Arkansas
- Arizona
- California
- Colorado
- Connecticut
- Delaware
- District of Columbia
- Florida
- Georgia
- Guam
- Hawaii
- Idaho
- Illinois
- Indiana
- Iowa
- Kansas
- Kentucky
- Louisiana
- Maine
- Marianas Islands
- Maryland
- Massachusetts
- Michigan
- Minnesota
- Mississippi
- Missouri
- Montana
- Nebraska
- Nevada
- New Hampshire
- New Jersey
- New Mexico
- New York
- North Carolina
- North Dakota
- Ohio
- Oklahoma
- Oregon
- Pennsylvania
- Puerto Rico
- Rhode Island
- South Carolina
- South Dakota
- Tennessee
- Texas
- Utah
- Vermont
- Virgin Islands
- Virginia
- Washington
- West Virginia
- Wisconsin
- Wyoming