Name: Kazuhiro Takayama  
Company name: H.I.S. International Tours (NY) Inc.  
Address: 404 S. Figueroa St., Suite 500  
City, State, Zip: Los Angeles, CA  90071  
Phone number: 213.802.2300  
Email address: takayama.kazuhiro@his-world.com  
Company website: top.his-usa.com  
Social links: https://www.facebook.com/likelosangeles.jp/  
https://www.facebook.com/U.S.A.HIS/  

Organization description:  
HIS International Tours was established 42 years ago in Tokyo where it is headquartered. Currently, HIS in 65 countries has 374 branches in 204 cities. We have 217 companies in the world. Number of Employees are 13990 in the world and 150 employees in US. Our ever expanding network enables us to get timely information about countries worldwide and make all kinds of arrangements smoothly. We are challenging a lot of things which are doing Hotel business (Opened at NYC in Oct 2021), Theme park in Japan, Energy Business in Japan, Robot Business.  

Business classification:  
- Wholesaler  
- Inbound/Receptive Tour Operator  
- Bed Bank  
- DMC  

Type of travelers (check all that apply):  
- Group  
  - (Average size of group: up to 100)  
- Customized  
- Leisure  
- Corporate  
- FIT  
- Scheduled  
- MICE  
- Students  

Percentage of business that is:  
- 10% B2B - Business-to-Business  
- 90% B2C - Business-to-Consumer  
- Other:  

Percentage of business that is international inbound to the U.S.: 95%  

Estimated number of room nights for 2022: unkown  

Percentage of tour/hotel types utilized by your travelers:  
- Budget/Economy  
- Standard/Moderate  
- First Class/Superior  
- Luxury/Deluxe  

Number of years conducting international inbound travel to the U.S.: 42
Percentage of travelers during:
33% Winter  28% Spring  12% Summer  27% Fall

Product and package overview: types of products purchased:
- Accommodations
- Entrance Tickets
- Transportation
- Airfare
- One-Day Tours
- Other: ________________________
- Dining
- Shopping
- Connectivity

How do you contract with hotels/suppliers:
- Group Rates
- Static Rates
- Connectivity
- Other: ________________________

Types of packages offered:
- Cruise Holidays
- Entertainment/Special Events
- Student/Language Immersion Tours
- Cultural/Historical Tours
- Medical/Wellness Travel
- Adventure/Outdoor Tours
- Custom Tours (Shopping, Sports, Luxury, Culinary)
- National Parks
- Religious Travel
- One-Day Tours
- Other: ________________________

U.S. destinations served:
- Entire United States
- PACIFIC (Alaska, California, Hawaii, Oregon, Washington)
- WEST (Colorado, Idaho, Montana, Nevada, North Dakota, South Dakota, Utah, Wyoming)
- SOUTHWEST (Arizona, New Mexico, Oklahoma, Texas)
- MIDWEST (Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Nebraska, Ohio, Wisconsin)
- SOUTHEAST (Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, Virginia, Washington, DC, West Virginia)
- NORTHEAST (Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont)
- USA TERRITORIES (American Samoa, Guam, Northern Mariana Islands, Puerto Rico, U.S. Virgin Islands)

Top markets served (countries of origination):
Japan

What are you looking for from Suppliers/DMOs in 2022/2023: