

SELLER PROFILE

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What are you selling (product description)?

HIGHGATE HOTELS San Francisco is represented by several 3- and 4-star properties. Its premier showcase is the newly launched and renovated HYATT REGENCY SF DOWNTOWN SoMa after a \$70M+ renovation with 686 rooms and suites in the heart of the Arts District surrounded by Union Square, the Financial District, the Embarcadero and the progressive South of Market. THE STANFORD COURT HOTEL in Nob Hill exudes the old world charm of the City; and the casual and fun vibes by the HOTEL CAZA in Fisherman's Wharf. Currently scheduled for their renovations are the HOTEL UNION SQUARE and THE HOTEL WHITCOMB.

What markets/visitor types can you accommodate:

- Group
 FIT
 Leisure
 MICE
 Students

Services offered:

- | | |
|---|---|
| <input checked="" type="radio"/> Accommodations | <input type="radio"/> Child Care/Programs |
| <input checked="" type="radio"/> Convention/Meeting Venues | <input checked="" type="radio"/> Destination Management |
| <input type="radio"/> Financial Service/Foreign Currency Exchange | <input checked="" type="radio"/> Food Service |
| <input type="radio"/> Multilingual Staff/Guides | <input type="radio"/> Package Tours |
| <input type="radio"/> Sightseeing | <input type="radio"/> Ticketing Services |
| <input type="radio"/> Transportation/Transfers/Chauffeured Limousines | <input checked="" type="radio"/> VIP/Special Services |
| <input type="radio"/> Travel Insurance and Claims Service | <input type="radio"/> Other: _____ |
| <input type="radio"/> Worldwide Reservation System | |

Marketing aids offered:

- | | |
|---|--|
| <input type="radio"/> Advertising Aids | <input type="radio"/> Automated Reservation System |
| <input type="radio"/> Consumer Brochures in Foreign Languages | <input checked="" type="radio"/> Familiarization Trips |
| <input type="radio"/> Full Customized Itinerary Planning | <input type="radio"/> International Sales Offices |
| <input type="radio"/> Internet Communication Capabilities | <input type="radio"/> Multiple U.S. Based Offices |
| <input type="radio"/> Reference Manuals | <input type="radio"/> Special Trade Materials |
| <input type="radio"/> USA/Group Discounts | <input checked="" type="radio"/> Visual Aids - Video/Slides/Photos |

How do you contract with Inbound Operators:

- Group Rates
 Static Rates
 Connectivity
 Other: _____

Destinations in which services are offered:

- | | | | |
|---|--|--------------------------------------|--------------------------------------|
| <input type="radio"/> Alabama | <input type="radio"/> Idaho | <input type="radio"/> Missouri | <input type="radio"/> Puerto Rico |
| <input type="radio"/> Alaska | <input type="radio"/> Illinois | <input type="radio"/> Montana | <input type="radio"/> Rhode Island |
| <input type="radio"/> American Samoa | <input type="radio"/> Indiana | <input type="radio"/> Nebraska | <input type="radio"/> South Carolina |
| <input type="radio"/> Arkansas | <input type="radio"/> Iowa | <input type="radio"/> Nevada | <input type="radio"/> South Dakota |
| <input type="radio"/> Arizona | <input type="radio"/> Kansas | <input type="radio"/> New Hampshire | <input type="radio"/> Tennessee |
| <input checked="" type="radio"/> California | <input type="radio"/> Kentucky | <input type="radio"/> New Jersey | <input type="radio"/> Texas |
| <input type="radio"/> Colorado | <input type="radio"/> Louisiana | <input type="radio"/> New Mexico | <input type="radio"/> Utah |
| <input type="radio"/> Connecticut | <input type="radio"/> Maine | <input type="radio"/> New York | <input type="radio"/> Vermont |
| <input type="radio"/> Delaware | <input type="radio"/> Marianas Islands | <input type="radio"/> North Carolina | <input type="radio"/> Virgin Islands |
| <input type="radio"/> District of Columbia | <input type="radio"/> Maryland | <input type="radio"/> North Dakota | <input type="radio"/> Virginia |
| <input type="radio"/> Florida | <input type="radio"/> Massachusetts | <input type="radio"/> Ohio | <input type="radio"/> Washington |
| <input type="radio"/> Georgia | <input type="radio"/> Michigan | <input type="radio"/> Oklahoma | <input type="radio"/> West Virginia |
| <input type="radio"/> Guam | <input type="radio"/> Minnesota | <input type="radio"/> Oregon | <input type="radio"/> Wisconsin |
| <input type="radio"/> Hawaii | <input type="radio"/> Mississippi | <input type="radio"/> Pennsylvania | <input type="radio"/> Wyoming |