

SELLER PROFILE

Name: Richard Espinoza, CRM
 Company Name: Kings Inn Hotel
 Address: 1333 Hotel Circle South
 City, State, Zip : San Diego, CA 92108
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What are you selling (product description)?

Our 139 rooms have everything you need to feel right at home. A large relaxing pool, complimentary WiFi, Gym and free parking. Enjoy a delicious fare at our two family-friendly on-site restaurants and evening cocktail lounge.

What markets/visitor types can you accommodate:

- Group
 FIT
 Leisure
 MICE
 Students

Services offered:

- | | |
|---|---|
| <input checked="" type="radio"/> Accommodations | <input type="radio"/> Child Care/Programs |
| <input checked="" type="radio"/> Convention/Meeting Venues | <input type="radio"/> Destination Management |
| <input type="radio"/> Financial Service/Foreign Currency Exchange | <input checked="" type="radio"/> Food Service |
| <input type="radio"/> Multilingual Staff/Guides | <input type="radio"/> Package Tours |
| <input type="radio"/> Sightseeing | <input type="radio"/> Ticketing Services |
| <input type="radio"/> Transportation/Transfers/Chauffeured Limousines | <input type="radio"/> VIP/Special Services |
| <input type="radio"/> Travel Insurance and Claims Service | <input type="radio"/> Other: _____ |
| <input type="radio"/> Worldwide Reservation System | |

Marketing aids offered:

- | | |
|--|--|
| <input type="radio"/> Advertising Aids | <input type="radio"/> Automated Reservation System |
| <input checked="" type="radio"/> Consumer Brochures in Foreign Languages | <input type="radio"/> Familiarization Trips |
| <input type="radio"/> Full Customized Itinerary Planning | <input type="radio"/> International Sales Offices |
| <input checked="" type="radio"/> Internet Communication Capabilities | <input type="radio"/> Multiple U.S. Based Offices |
| <input type="radio"/> Reference Manuals | <input type="radio"/> Special Trade Materials |
| <input type="radio"/> USA/Group Discounts | <input checked="" type="radio"/> Visual Aids - Video/Slides/Photos |

How do you contract with Inbound Operators:

- Group Rates
 Static Rates
 Connectivity
 Other: _____

Destinations in which services are offered:

- | | | | |
|---|--|--------------------------------------|--------------------------------------|
| <input type="radio"/> Alabama | <input type="radio"/> Idaho | <input type="radio"/> Missouri | <input type="radio"/> Puerto Rico |
| <input type="radio"/> Alaska | <input type="radio"/> Illinois | <input type="radio"/> Montana | <input type="radio"/> Rhode Island |
| <input type="radio"/> American Samoa | <input type="radio"/> Indiana | <input type="radio"/> Nebraska | <input type="radio"/> South Carolina |
| <input type="radio"/> Arkansas | <input type="radio"/> Iowa | <input type="radio"/> Nevada | <input type="radio"/> South Dakota |
| <input type="radio"/> Arizona | <input type="radio"/> Kansas | <input type="radio"/> New Hampshire | <input type="radio"/> Tennessee |
| <input checked="" type="radio"/> California | <input type="radio"/> Kentucky | <input type="radio"/> New Jersey | <input type="radio"/> Texas |
| <input type="radio"/> Colorado | <input type="radio"/> Louisiana | <input type="radio"/> New Mexico | <input type="radio"/> Utah |
| <input type="radio"/> Connecticut | <input type="radio"/> Maine | <input type="radio"/> New York | <input type="radio"/> Vermont |
| <input type="radio"/> Delaware | <input type="radio"/> Marianas Islands | <input type="radio"/> North Carolina | <input type="radio"/> Virgin Islands |
| <input type="radio"/> District of Columbia | <input type="radio"/> Maryland | <input type="radio"/> North Dakota | <input type="radio"/> Virginia |
| <input type="radio"/> Florida | <input type="radio"/> Massachusetts | <input type="radio"/> Ohio | <input type="radio"/> Washington |
| <input type="radio"/> Georgia | <input type="radio"/> Michigan | <input type="radio"/> Oklahoma | <input type="radio"/> West Virginia |
| <input type="radio"/> Guam | <input type="radio"/> Minnesota | <input type="radio"/> Oregon | <input type="radio"/> Wisconsin |
| <input type="radio"/> Hawaii | <input type="radio"/> Mississippi | <input type="radio"/> Pennsylvania | <input type="radio"/> Wyoming |