

INBOUND OPERATOR PROFILE

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Organization description:

We are leaders in managing and operating travel programs grounded in high customer service standards and on-site service with a dedicated call center. Our team of professionals work 24 hours a day, 365 days a year to provide human and timely attention. The dynamic nature of our organizational structure allows us to ensure adaptable and diverse product solutions, packaging alternatives, broad accommodation management and custom-made itineraries.

Business classification:

Wholesaler Inbound/Receptive Tour Operator Bed Bank DMC

Type of travelers (check all that apply):

Group (Average size of group: _____) Leisure Scheduled
 Customized Corporate MICE
 FIT Students

Percentage of business that is:

100% B2B - Business-to-Business
_____ B2C - Business-to-Consumer
_____ Other:

Percentage of business that is international inbound to the U.S.: 85%

Estimated number of room nights for 2022: n/a

Percentage of tour/hotel types utilized by your travelers:

Budget/Economy Standard/Moderate First Class/Superior Luxury/Deluxe

Number of years conducting international inbound travel to the U.S.: 22

Percentage of travelers during:

10 Winter 30 Spring 40 Summer 20 Fall

Product and package overview: types of products purchased:

- | | | |
|--|--|--|
| <input checked="" type="checkbox"/> Accommodations | <input checked="" type="checkbox"/> Entrance Tickets | <input checked="" type="checkbox"/> Transportation |
| <input type="checkbox"/> Airfare | <input checked="" type="checkbox"/> One-Day Tours | <input type="checkbox"/> Other: _____ |
| <input type="checkbox"/> Dining | <input type="checkbox"/> Shopping | |

How do you contract with hotels/suppliers:

- Group Rates Static Rates Connectivity Other: _____

Types of packages offered:

- | | | |
|---|--|---|
| <input type="checkbox"/> Cruise Holidays | <input checked="" type="checkbox"/> Entertainment/Special Events | <input type="checkbox"/> Student/Language Immersion Tours |
| <input checked="" type="checkbox"/> Cultural/Historical Tours | <input type="checkbox"/> Medical/Wellness Travel | <input checked="" type="checkbox"/> Adventure/Outdoor Tours |
| <input checked="" type="checkbox"/> Custom Tours (Shopping, Sports, Luxury, Culinary) | <input type="checkbox"/> National Parks | |
| | <input type="checkbox"/> Religious Travel | |

U.S. destinations served:

- Entire United States
- PACIFIC (Alaska, California, Hawaii, Oregon, Washington)
- WEST (Colorado, Idaho, Montana, Nevada, North Dakota, South Dakota, Utah, Wyoming)
- SOUTHWEST (Arizona, New Mexico, Oklahoma, Texas)
- MIDWEST (Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Nebraska, Ohio, Wisconsin)
- SOUTHEAST (Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, Virginia, Washington, DC, West Virginia)
- NORTHEAST (Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont)
- USA TERRITORIES (American Samoa, Guam, Northern Mariana Islands, Puerto Rico, U.S. Virgin Islands)

Top markets served (countries of origination):

Europe, Spain, United Kingdom, Italy, Latin America, Mexico, Colombia, Peru, Chile, Argentina, Uruguay, China

What are you looking for from Suppliers/DMOs in 2022/2023:

Always looking for hotels, attractions and different suppliers to work with.