



## SELLER PROFILE

Name: Stefanie Zinke  
Company Name: Visit Tampa Bay  
Address: 201 North Franklin Street, Suite 2900  
City, State, Zip : Tampa, FL, 33602  
Phone Number: 813-342-4074  
Email Address: szinke@visittampabay.com

### What are you selling (product description)?

Visit Tampa Bay is a not-for-profit 501 C (6) partner-based destination marketing organization that is responsible for promoting its community as an attractive travel destination and enhancing its public image as a dynamic place to live and work. Through the impact of travel, Visit Tampa Bay strengthens its economic position and provides opportunity for its community. Certified by Destinations International's Destination Marketing Accreditation Program (DMAP) and together with its 750+ partners, Visit Tampa Bay represents a powerful forward-thinking, collaborative association: exchanging bold ideas, connecting innovative people, and elevating tourism to its highest potential. Unlock Tampa Bay, the heart of Florida's Gulf Coast. Discover a sparkling waterfront, world-class chefs, family fun, and a century of Cuban culture – all in Florida's most diverse destination.

### What markets/visitor types can you accommodate:

- Group
- FIT
- Leisure
- MICE
- Students

### Services offered:

- Accommodations
- Convention/Meeting Venues
- Financial Service/Foreign Currency Exchange
- Multilingual Staff/Guides
- Sightseeing
- Transportation/Transfers/Chauffeured Limousines
- Travel Insurance and Claims Service
- Worldwide Reservation System
- Child Care/Programs
- Destination Management
- Food Service
- Package Tours
- Ticketing Services
- VIP/Special Services
- Other: \_\_\_\_\_

### Marketing aids offered:

- Advertising Aids
- Consumer Brochures in Foreign Languages
- Full Customized Itinerary Planning
- Internet Communication Capabilities
- Reference Manuals
- USA/Group Discounts
- Automated Reservation System
- Familiarization Trips
- International Sales Offices
- Multiple U.S. Based Offices
- Special Trade Materials
- Visual Aids - Video/Slides/Photos

### How do you contract with Inbound Operators:

- Group Rates
- Static Rates
- Connectivity
- Other: \_\_\_\_\_

**Destinations in which services are offered:**

- |  |  |                                      |                                      |
|--|--|--------------------------------------|--------------------------------------|
| <input type="radio"/> Alabama              | <input type="radio"/> Idaho            | <input type="radio"/> Missouri       | <input type="radio"/> Puerto Rico    |
| <input type="radio"/> Alaska               | <input type="radio"/> Illinois         | <input type="radio"/> Montana        | <input type="radio"/> Rhode Island   |
| <input type="radio"/> American Samoa       | <input type="radio"/> Indiana          | <input type="radio"/> Nebraska       | <input type="radio"/> South Carolina |
| <input type="radio"/> Arkansas             | <input type="radio"/> Iowa             | <input type="radio"/> Nevada         | <input type="radio"/> South Dakota   |
| <input type="radio"/> Arizona              | <input type="radio"/> Kansas           | <input type="radio"/> New Hampshire  | <input type="radio"/> Tennessee      |
| <input type="radio"/> California           | <input type="radio"/> Kentucky         | <input type="radio"/> New Jersey     | <input type="radio"/> Texas          |
| <input type="radio"/> Colorado             | <input type="radio"/> Louisiana        | <input type="radio"/> New Mexico     | <input type="radio"/> Utah           |
| <input type="radio"/> Connecticut          | <input type="radio"/> Maine            | <input type="radio"/> New York       | <input type="radio"/> Vermont        |
| <input type="radio"/> Delaware             | <input type="radio"/> Marianas Islands | <input type="radio"/> North Carolina | <input type="radio"/> Virgin Islands |
| <input type="radio"/> District of Columbia | <input type="radio"/> Maryland         | <input type="radio"/> North Dakota   | <input type="radio"/> Virginia       |
| <input checked="" type="radio"/> Florida   | <input type="radio"/> Massachusetts    | <input type="radio"/> Ohio           | <input type="radio"/> Washington     |
| <input type="radio"/> Georgia              | <input type="radio"/> Michigan         | <input type="radio"/> Oklahoma       | <input type="radio"/> West Virginia  |
| <input type="radio"/> Guam                 | <input type="radio"/> Minnesota        | <input type="radio"/> Oregon         | <input type="radio"/> Wisconsin      |
| <input type="radio"/> Hawaii               | <input type="radio"/> Mississippi      | <input type="radio"/> Pennsylvania   | <input type="radio"/> Wyoming        |