

INBOUND OPERATOR PROFILE

Name: Gloria Lan
Company name: Tour America
Address: 800 Wilshire Blvd., Suite 808
City, State, Zip : Los Angeles, CA 90017
Phone number: 213.683.1188
Email address: info@touramerica.us.com
Company website: www.touramerica.us.com
Social links:

Organization description:

Tour America LLC. is an international inbound tour operator, established in 1997, with a team of experienced and professional staff. Our offices are located in Los Angeles, New York & Tokyo. We specialize in both leisure and business-related's tour and hospitality arrangement. And we service tour operators and travel agents within Asia/ Pacific regions.

Business classification:

- Wholesaler Inbound/Receptive Tour Operator Bed Bank DMC

Type of travelers (check all that apply):

- Group
(Average size of group: 30) Leisure Scheduled
 Customized Corporate MICE
 FIT Students

Percentage of business that is:

95 B2B - Business-to-Business
5 B2C - Business-to-Consumer
_____ Other:

Percentage of business that is international inbound to the U.S.: 100%

Estimated number of room nights for 2022: 10,000 +

Percentage of tour/hotel types utilized by your travelers:

- Budget/Economy Standard/Moderate First Class/Superior Luxury/Deluxe

Number of years conducting international inbound travel to the U.S.: 25

Percentage of travelers during:

35 Winter 25 Spring 15 Summer 25 Fall

Product and package overview: types of products purchased:

- | | | |
|---|---|---|
| <input checked="" type="radio"/> Accommodations | <input checked="" type="radio"/> Entrance Tickets | <input checked="" type="radio"/> Transportation |
| <input type="radio"/> Airfare | <input checked="" type="radio"/> One-Day Tours | <input checked="" type="radio"/> Other: <u>Student programs</u> |
| <input checked="" type="radio"/> Dining | <input checked="" type="radio"/> Shopping | |

How do you contract with hotels/suppliers:

- Group Rates Static Rates Connectivity Other: _____

Types of packages offered:

- | | | |
|--|---|---|
| <input type="radio"/> Cruise Holidays | <input checked="" type="radio"/> Entertainment/Special Events | <input checked="" type="radio"/> Student/Language Immersion Tours |
| <input checked="" type="radio"/> Cultural/Historical Tours | <input checked="" type="radio"/> Medical/Wellness Travel | <input checked="" type="radio"/> Adventure/Outdoor Tours |
| <input checked="" type="radio"/> Custom Tours (Shopping, Sports, Luxury, Culinary) | <input checked="" type="radio"/> National Parks | |
| | <input checked="" type="radio"/> Religious Travel | |

U.S. destinations served:

- Entire United States
- PACIFIC (Alaska, California, Hawaii, Oregon, Washington)
- WEST (Colorado, Idaho, Montana, Nevada, North Dakota, South Dakota, Utah, Wyoming)
- SOUTHWEST (Arizona, New Mexico, Oklahoma, Texas)
- MIDWEST (Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Nebraska, Ohio, Wisconsin)
- SOUTHEAST (Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, Virginia, Washington, DC, West Virginia)
- NORTHEAST (Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont)
- USA TERRITORIES (American Samoa, Guam, Northern Mariana Islands, Puerto Rico, U.S. Virgin Islands)

Top markets served (countries of origination):

Japan, Indonesia, Singapore, Malaysia, Philippines, Thailand, China, Taiwan, India, Sri-Lanka, Vietnam, Canada & Australia.

What are you looking for from Suppliers/DMOs in 2022/2023:

1. Popular & new itineraries
2. Lead of update hotels, transportation companies, dining, attractions & local tour guide service
3. Student & education programs for international high school & college students
4. Technical visit & education programs for professionals