INBOUND OPERATOR PROFILE

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Organization description: 
TourMappers’ focus is on providing properties that are characteristic of the destination in which they are located, such as lodges in the Northwest, plantations in the Southeast, inns in New England and ranches in the Mountain West. We provide River Cruises, Windjammer Cruises and our own small-group experiential tours under the name American Experiences.

Business classification: 
- Wholesaler 
- Inbound/Receptive Tour Operator 
- Bed Bank 
- DMC

Type of travelers (check all that apply): 
- Group 
  (Average size of group: _____) 
- Customized 
- Leisure 
- Corporate 
- FIT 
- Scheduled 
- MICE 
- Students

Percentage of business that is: 
- 100 B2B - Business-to-Business 
- ____ B2C - Business-to-Consumer 
- ____ Other: 

Percentage of business that is international inbound to the U.S.: 100

Estimated number of room nights for 2022: 40,000

Percentage of tour/hotel types utilized by your travelers: 
- Budget/Economy 
- Standard/Moderate 
- First Class/Superior 
- Luxury/Deluxe

Number of years conducting international inbound travel to the U.S.: 35
Percentage of travelers during:

- Winter: 5
- Spring: 25
- Summer: 30
- Fall: 40

Product and package overview: types of products purchased:

- Accommodations
- Entrance Tickets
- Transportation
- Airfare
- One-Day Tours
- Other: ________________
- Dining
- Shopping
- Other: ________________

How do you contract with hotels-suppliers:

- Group Rates
- Static Rates
- Connectivity
- Other: ______________________

Types of packages offered:

- Cruise Holidays
- Entertainment/Special Events
- Student-Language Immersion Tours
- Cultural/Historical Tours
- Medical/Wellness Travel
- Adventure/Outdoor Tours
- Custom Tours (Shopping, Sports, Luxury, Culinary)
- National Parks
- Religious Travel
- USA TERRITORIES (American Samoa, Guam, Northern Mariana Islands, Puerto Rico, U.S. Virgin Islands)

U.S. destinations served:

- Entire United States
- PACIFIC (Alaska, California, Hawaii, Oregon, Washington)
- WEST (Colorado, Idaho, Montana, Nevada, North Dakota, South Dakota, Utah, Wyoming)
- SOUTHWEST (Arizona, New Mexico, Oklahoma, Texas)
- MIDWEST (Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Nebraska, Ohio, Wisconsin)
- SOUTHEAST (Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, Virginia, Washington, DC, West Virginia)
- NORTHEAST (Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont)

Top markets served (countries of origination):

United Kingdom, Ireland, Belgium, Netherlands, France, Germany, Italy, Austria, Switzerland, Norway, Sweden, Denmark, Finland, Australia, New Zealand, Argentina, Brazil

What are you looking for from Suppliers/DMOs in 2022/2023:

Hotel Static and / or Connectivity agreements (Synxis, TravelClick, RoomCloud.)
Attraction and Excursion contracts either independently or through FareHarbor (net rates as well as retail rates with commission back for traveler app)