

SELLER PROFILE

Name: Debbie Picard

Company Name: Western Montana's Glacier Country Tourism

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What are you selling (product description)?

Western Montana's Glacier Country is set against the backdrop of Glacier National Park, two Indian reservations—the Flathead and Blackfeet—and home to pristine rivers, majestic wildlife, natural hot springs, glacial peaks and idyllic lakes including Flathead Lake, the largest lake in the western U.S.

We're also home to branded and experiential lodging options including stunning mountain lodges, cozy family inns, downhill ski resorts, natural hot springs, working and resort guest ranches, tree houses, geodesic domes and glamping tents. We love sharing our western hospitality.

What markets/visitor types can you accommodate:

- Group
 FIT
 Leisure
 MICE
 Students

Services offered:

- | | |
|-----------------------------------------------------------------------|---------------------------------------------------------|
| <input checked="" type="radio"/> Accommodations | <input type="radio"/> Child Care/Programs |
| <input checked="" type="radio"/> Convention/Meeting Venues | <input checked="" type="radio"/> Destination Management |
| <input type="radio"/> Financial Service/Foreign Currency Exchange | <input type="radio"/> Food Service |
| <input type="radio"/> Multilingual Staff/Guides | <input type="radio"/> Package Tours |
| <input checked="" type="radio"/> Sightseeing | <input type="radio"/> Ticketing Services |
| <input type="radio"/> Transportation/Transfers/Chauffeured Limousines | <input type="radio"/> VIP/Special Services |
| <input type="radio"/> Travel Insurance and Claims Service | <input type="radio"/> Other: _____ |
| <input type="radio"/> Worldwide Reservation System | |

Marketing aids offered:

- | | |
|---------------------------------------------------------------|--------------------------------------------------------------------|
| <input type="radio"/> Advertising Aids | <input type="radio"/> Automated Reservation System |
| <input type="radio"/> Consumer Brochures in Foreign Languages | <input checked="" type="radio"/> Familiarization Trips |
| <input type="radio"/> Full Customized Itinerary Planning | <input type="radio"/> International Sales Offices |
| <input type="radio"/> Internet Communication Capabilities | <input type="radio"/> Multiple U.S. Based Offices |
| <input checked="" type="radio"/> Reference Manuals | <input checked="" type="radio"/> Special Trade Materials |
| <input type="radio"/> USA/Group Discounts | <input checked="" type="radio"/> Visual Aids - Video/Slides/Photos |

How do you contract with Inbound Operators:

- Group Rates
 Static Rates
 Connectivity
 Other: DMO services - referrals

Destinations in which services are offered:

- | | | | |
|--------------------------------------------|----------------------------------------|------------------------------------------|--------------------------------------|
| <input type="radio"/> Alabama | <input type="radio"/> Idaho | <input type="radio"/> Missouri | <input type="radio"/> Puerto Rico |
| <input type="radio"/> Alaska | <input type="radio"/> Illinois | <input checked="" type="radio"/> Montana | <input type="radio"/> Rhode Island |
| <input type="radio"/> American Samoa | <input type="radio"/> Indiana | <input type="radio"/> Nebraska | <input type="radio"/> South Carolina |
| <input type="radio"/> Arkansas | <input type="radio"/> Iowa | <input type="radio"/> Nevada | <input type="radio"/> South Dakota |
| <input type="radio"/> Arizona | <input type="radio"/> Kansas | <input type="radio"/> New Hampshire | <input type="radio"/> Tennessee |
| <input type="radio"/> California | <input type="radio"/> Kentucky | <input type="radio"/> New Jersey | <input type="radio"/> Texas |
| <input type="radio"/> Colorado | <input type="radio"/> Louisiana | <input type="radio"/> New Mexico | <input type="radio"/> Utah |
| <input type="radio"/> Connecticut | <input type="radio"/> Maine | <input type="radio"/> New York | <input type="radio"/> Vermont |
| <input type="radio"/> Delaware | <input type="radio"/> Marianas Islands | <input type="radio"/> North Carolina | <input type="radio"/> Virgin Islands |
| <input type="radio"/> District of Columbia | <input type="radio"/> Maryland | <input type="radio"/> North Dakota | <input type="radio"/> Virginia |
| <input type="radio"/> Florida | <input type="radio"/> Massachusetts | <input type="radio"/> Ohio | <input type="radio"/> Washington |
| <input type="radio"/> Georgia | <input type="radio"/> Michigan | <input type="radio"/> Oklahoma | <input type="radio"/> West Virginia |
| <input type="radio"/> Guam | <input type="radio"/> Minnesota | <input type="radio"/> Oregon | <input type="radio"/> Wisconsin |
| <input type="radio"/> Hawaii | <input type="radio"/> Mississippi | <input type="radio"/> Pennsylvania | <input type="radio"/> Wyoming |